



Board of Supervisors Meeting
Conducted by Zoom
Invite will be sent to Board on February 8, 2022
In-person at 29 Sunset Drive
February 8, 2022 at 6:30 pm

AGENDA

1. Public Comment
2. Approve minutes of January 11, 2022 meeting
3. FY2022 Financials
 - a. Approve December 2021 Financial Reports (in Board packet)
 - b. Ratification of Check Register (will be emailed day of meeting)
 - c. Pre-payment Authorizations for Large Checks (will be emailed day of meeting)
4. Discussion of Draft FY2023 Budget
5. Other Business and Updates: Re-election/Re-appointment, Meeting schedule and venue Q1, Community Grants, Glass update, Attendant Appreciation,

LRSWMD Mission Statement: *Our mission is to reduce the quantity and toxicity of the trash generated and going to the landfill while maintaining or improving overall environmental quality (air, water, and soil), treating customers and employees with respect, and operating within a balanced budget.*



Lamoille Regional Solid Waste Management District
29 Sunset Drive, Suite 5
Morrisville, VT 05661

BOARD OF SUPERVISORS' BUSINESS MEETING
TUESDAY, JANUARY 11, 2022
CONDUCTED BY ZOOM

SUPERVISORS

Cathy Mander-Adams	Belvidere	Dana Sweet	Cambridge
Penelope Doherty	Craftsbury	David Whitcomb	Eden
Jane Oliphant	Elmore	Marilyn Zophar	Hyde Park
Howard Romero	Johnson	Charles Cooley	Morristown
Willie Noyes	Stowe	Lucas Tilton	Waterville
Phillip Wilson	Wolcott	Carl Witke	Worcester

STAFF

Susan Alexander	District Manager	Donna Griffiths	Clerk
Teresa Kajenski	Fothergill Segale & Valley		

Chair Willie Noyes called the meeting to order at 6:30 pm.

1. PUBLIC COMMENT

There was none.

2. DISCUSS FOR ACTION FY2021 AUDIT

Teresa Kajenski of Fothergill Segale & Valley reviewed the audit report. The auditors had no significant difficulty dealing with management and doing the audit. They were able to go onsite this year. LRSWMD staff was helpful, as usual. The auditors proposed 5 adjustments to the financial statements. None caused concerns. There were no disagreements with management.

The unassigned fund balance at the end of FY2021 was about \$500K. That is a very healthy fund balance. LRSWMD is in a very good position right now. Teresa reviewed variances from budget.

Susan asked if Teresa sees a concern with carrying the level of unrestricted fund balance we have. Teresa said a rule of thumb is to have enough to cover 2-3 months of expenditures. We might want to reinvest some of the money into sites that need work or give raises to keep staff.

David moved to accept the FY2021 audit report and the motion was seconded and passed unanimously.

3. APPROVE MINUTES OF OCTOBER 12, 2021

Charles moved and Lucas seconded to approve the minutes of October 12, 2021. The motion was passed unanimously with Cathy abstaining as she was not there.

4. FY2022 FINANCIALS

a. *Approve November 2021 Financial Reports*

Cathy moved and David seconded to approve the November 2021 financial reports.

Dana asked if we got any money from the cardboard we baled and sold. Susan said yes. We sold one load at \$180/ton in December and a second load was picked up today.

Susan said one reason for the net income of \$51K was that we moved \$41K from our capital account to our operating budget to pay for a piece of equipment we are buying. Net income will not be quite as positive next month. Part of the cost of the equipment purchase will be reimbursed from a grant.

We are seeing some decrease in trash and C&D disposal income. Susan is not too concerned about it. It is lower than it has been but not by a significant amount. In 2022 we will see a decrease in our workers' comp insurance cost.

The motion was passed unanimously.

Willie noted that some of our account balances are getting high. Should we transfer some money? Susan said she will see if Joyce has plans to transfer any funds to the sweep account.

b. *Ratification of Check Register*

Lucas moved to ratify the check register. The motion was seconded and passed unanimously.

5. DISCUSS FOR ACTION POLICY MANUAL CHANGE: PROPOSED NEW LANGUAGE REGARDING HEALTH INSURANCE

Susan said there was not a quorum at the November meeting but the consensus among those there seemed favorable regarding this change. The current version of the policy manual requires new employees to wait 90 days to be on our insurance. When we hired Sarah Lillibridge to replace Ellie, Susan made the decision not to make her wait for health insurance. She checked around with other solid waste districts and private companies and it seemed like our waiting period was much longer than any other organization would ask for. The main reason Joyce gave for the waiting period was to prevent us from having to do health insurance paperwork if a new employee didn't pass their probationary period. Susan proposes a change to be more in line with normal practice. Employees would start coverage the first day of the month following their hire. This will help us attract and retain good employees.

Penelope said she thinks this is a great idea, considering how difficult it is to be competitive in hiring at the moment and given the challenges of COVID. She thinks it is right not to make a new employee go without coverage that long.

Penelope moved and Marilyn seconded to approve the change recommended by Susan to the policy manual to no longer require a 90-day waiting period for health insurance as presented tonight. The motion was passed unanimously.

6. OTHER BUSINESS

Susan showed tonnage of baled cardboard for August-December 2021 and forecast tonnage for 2022. Charles said from August to December we did 45.2 tons of OCC (old corrugated cardboard and 3.6 tons of clear film. That is basically 20.5% of the recyclables that came in during that period. The baling operation had a good impact in reducing the amount of tonnage going to the processing facility in Chittenden County. Film goes to the Northwest recycling center. We have savings from dropping it off baled compared to dropping it off loose. Total revenue for baled recyclables was \$26,850. Expenses were less than projected. We made about \$7800 net profit from running the baler. We had projected we would lose money in the first year. Commodity pricing is high now and in our original numbers we didn't include the tip fee we would have had to pay for materials we are separating out. In August we did about 4.5 tons and by December we were doing about 11 tons. But we can't base future projections on December figures because of Christmas packaging. We don't think \$180/ton is a sustainable price so projections use \$120. Even if commodity values went to zero we would still have a net profit of \$1700 because we save on any recycling we don't take to Chittenden County.

Lucas asked if it would be worth looking into balling all cardboard, not just corrugated cardboard. Charles said the plan was to increase the amount of baling we did in the future. James and Susan have discussed asking WestRock if we can bring them our old newsprint unbaled. If they would take compactor loads of old newsprint that would be an easy second stage. In the future there is potential for getting into boxboard. Nate has been the only person working on baling but James has started training a couple of people to help him.

Susan said for the first time we are able to compare to the estimates Sujata and Charles came up with when we were first considering this project. We had a much lower estimate for the commodity value of cardboard but what really impressed Susan was the percentage of material we took out of the mixed stream. We had estimated we would get 25% of all available cardboard at Stowe but she is sure we are getting closer to 50% or more. We had talked about expanding to Johnson next. The only problem with that is we will incur cost to send material back to Stowe for baling.

Susan said we shipped our second load of cardboard today. It was 43K lbs and we have another 10 bales (almost 12K lbs) that we couldn't fit on the truck. Nate said we have baled just over 100K lbs since August.

Howard asked where this cardboard is coming from. Susan explained that at Stowe last year we started asking people to take out their glass and put it in a separate container. Then we started having people separate out cardboard. It has been amazing how easy it is for people to make changes in their behavior. There has been very little outreach or training. It is only possible to do this at Stowe now because we took over the Stowe Electric Department building where we have the baler.

Howard said there is a transfer station he has used in Maine where they have big boxes with sliding doors on the sides. People there have to separate out newspapers and cardboard. It is very well received and works great. He thinks Johnson has room for one of those boxes. Willie said the problem is hauling the material from Johnson to Stowe to bale it. The cost of hauling from Johnson to Stowe is very expensive.

Charles asked Dana the cost of one haul from Johnson to Stowe. Dana said probably \$150. Dana said taking cardboard to Stowe should be much cheaper than taking it to Casella. Charles said he thinks we need to start looking at what the cost would be and doing the math for all our facilities.

Willie asked how much cardboard is being collected in Wolcott. Dana said a dump container every other week. Howard asked, they are pulling cardboard out of the stream in Wolcott? Dana said yes. Howard asked if Dana is bringing it to Stowe. Dana said no, LRSWMD doesn't want it at Stowe.

Charles said he thinks next we need to do an analysis and get a priority list of where to go next.

Susan said she thinks we originally allocated rent for the baling operation based on its budget rather than on the space being used. She thinks about 60% of the rent is being allocated to the baling enterprise. We might want to change it to 50% because the baling operation is taking up 50% of the usable space.

Susan said Sarah Lillibridge has joined us as Elly's replacement. She has done a lot to get up to speed. She has taken over social media. She has been doing email blasts and working with James on communicating with the public when centers close or can only take certain things. To continue building her experience and understanding she and Susan have been talking about her doing outreach in each of the 12 towns during a 12-month period. She asked board members to consider what outreach would be helpful for their towns.

The board will meet in February but not in March. Half of the board will be reappointed or reelected in March. Joyce will send notices to town clerks about the positions that are up for reappointment or reelection. The reorganization meeting is in April. We will meet on Zoom in February and as April draws closer we can decide if we still want to meet remotely.

The Lamoille Area Cancer Network proposed putting a box for bottle donations at the Johnson facility. They built an amazing box and so far are being very successful in collecting. They would like more of these. We will let them continue a few more months at Johnson before we extend an offer to collect at other facilities. Our redemption center is not open much anymore because of staffing difficulties.

Howard said he asked Downtown Pizzeria in Johnson to use deli paper in their boxes to keep grease off the boxes so they can be recycled. He suggested that others ask pizza places they visit to do the same thing. Susan said Sarah called the MRF and they said a little bit of grease is not a problem. Sarah will call Howard to talk more about it. The MRF also suggested people can tear off the top of the box and recycle it and only throw away the bottom. Sarah will also talk to Howard about how reusable silverware can be used at Tuesday Night Live.

Cathy asked, the reorganization meeting will be the first Wednesday in April? Susan said yes. That date is specified in our charter. The board can decide whether that meeting should be in person or on Zoom.

It was moved and seconded to adjourn and the motion passed unanimously.

Chair Willie Noyes adjourned the meeting at 7:53 PM.

Respectfully submitted,

Donna Griffiths, District Clerk

Date

Willie Noyes, Chair

Date

Lamoille Regional Solid Waste Mgt District

02/02/22

Balance Sheet

Accrual Basis

As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
CNB - Operating Account	141,556.26
Community National Bank - HRA	8,308.17
Community National Bank - Sweep	231,804.43
Community National Capital Fund	19,807.64
Community National Money Market	149,004.38
Total Checking/Savings	550,480.88
Accounts Receivable	
Accounts Receivable	52,401.61
Total Accounts Receivable	52,401.61
Other Current Assets	
Petty Cash	1,455.00
STS Bottle Redemption Petty Cas	2,000.00
Undeposited Funds	5,861.05
Total Other Current Assets	9,316.05
Total Current Assets	612,198.54
Fixed Assets	
Fixed Assets	
Equipment	1,087,124.36
Less Accumulated Depreciation	-667,068.79
Fixed Assets - Other	-5,259.00
Total Fixed Assets	414,796.57
Total Fixed Assets	414,796.57
Other Assets	
Security Deposit	2,400.00
Total Other Assets	2,400.00
TOTAL ASSETS	1,029,395.11
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	19,132.97
Total Accounts Payable	19,132.97
Other Current Liabilities	
Accrued Payroll	15,864.16
Payroll Liabilities	38.08
Pension Plan Payable	227.30
Total Other Current Liabilities	16,129.54
Total Current Liabilities	35,262.51
Total Liabilities	35,262.51
Equity	
Investment in Gen'l Fixed Asset	437,720.84
Retained Earnings	550,418.89
Net Income	5,992.87
Total Equity	994,132.60
TOTAL LIABILITIES & EQUITY	1,029,395.11

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2021

	Jul - Dec 21	Jul - Dec 20	\$ Change
Ordinary Income/Expense			
Income			
Administrative Fees	0.00	1,000.00	-1,000.00
Appliances	1,895.00	2,505.00	-610.00
Batteries	522.40	590.00	-67.60
Book Recycling Income	365.00	298.00	67.00
Bottle Redemption Program			
Bottle Redemption - Distributor	12,272.74	13,008.20	-735.46
Total Bottle Redemption Program	12,272.74	13,008.20	-735.46
Bulky Waste	18,784.00	19,999.00	-1,215.00
Call2Recycle Battery Reimburse	97.25	901.00	-803.75
Capital Reserve Transfers	40,000.00	0.00	40,000.00
Compost Bin Sales			
Accessories for Green Cone	20.00	30.00	-10.00
Bucket - Lamoille Soil Kit	870.00	4,600.00	-3,730.00
Filters for Kitchen Collectors	32.00	37.00	-5.00
Green Cone Sales	805.00	7,015.00	-6,210.00
Kitchen Collectors	170.00	1,440.00	-1,270.00
Lids for Buckets	35.00	84.00	-49.00
Compost Bin Sales - Other	1,040.00	2,604.00	-1,564.00
Total Compost Bin Sales	2,972.00	15,810.00	-12,838.00
Compost Product Sales			
Bucket of Finished Compost	10.00	155.00	-145.00
Cubic Yard of Finished Compost	0.00	920.00	-920.00
Refills of Finished Compost	312.00	27.00	285.00
Total Compost Product Sales	322.00	1,102.00	-780.00
Disposal Income C&D	45,662.44	50,979.00	-5,316.56
Disposal Income MSW	367,233.20	405,737.20	-38,504.00
E-waste Reimbursement	3,444.32	4,964.16	-1,519.84
Electronics Recycling Program			
Television Monitors	55.00	470.00	-415.00
Electronics Recycling Program - Other	1,084.00	1,880.00	-796.00
Total Electronics Recycling Program	1,139.00	2,350.00	-1,211.00
Fluorescent Bulbs	453.44	356.35	97.09
Freon Appliances	7,038.00	7,212.00	-174.00
Grants			
ANR Infrastructure SED & LS	14,806.00	0.00	14,806.00
Grant Income - HHW	14,709.32	14,770.32	-61.00
Grant Income - VLCT	0.00	3,202.11	-3,202.11
Grants - Other	0.00	20,875.94	-20,875.94
Total Grants	29,515.32	38,848.37	-9,333.05
Hauler's License Fees	350.00	350.00	0.00
HHW CEG Businesses	3,150.00	5,025.63	-1,875.63
Interest Income	676.07	722.65	-46.58
Leaf & Yard Waste	613.75	397.25	216.50
Maple tubing	40.00	0.00	40.00
Miscellaneous Income	0.00	-9.00	9.00
Organics			
Commercial Organics Tip Fee	2,860.50	2,557.75	302.75
Residential Organics Tip Fee	11,424.00	12,933.00	-1,509.00
Organics - Other	662.00	213.00	449.00
Total Organics	14,946.50	15,703.75	-757.25
Overages/Shortages	-63.00	174.85	-237.85
Plastic film	896.00	738.00	158.00
Propane Tanks	483.00	620.50	-137.50

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2021

	Jul - Dec 21	Jul - Dec 20	\$ Change
Recycling Income			
OCC Recycling Income from NRRA	3,987.00	0.00	3,987.00
Recycling Income - Other	96,715.00	109,825.42	-13,110.42
Total Recycling Income	100,702.00	109,825.42	-9,123.42
Recycling Sales of Bins	82.00	155.00	-73.00
Scrap Metal	24,697.14	21,636.09	3,061.05
Stump Dump	587.00	441.00	146.00
Surcharge - C&D - Haulers	85,969.38	89,491.50	-3,522.12
Surcharge - MSW - Haulers	134,102.85	123,549.09	10,553.76
Textiles	749.00	597.00	152.00
Tire Income	9,117.50	12,724.50	-3,607.00
Total Income	908,815.30	947,803.51	-38,988.21
Gross Profit	908,815.30	947,803.51	-38,988.21
Expense			
Book Recycling	0.00	50.00	-50.00
Bottle Redemption Payout	3,813.25	1,307.55	2,505.70
Clerk Stipend	583.35	700.02	-116.67
Compost Bin Purchase			
Green Cone Accessories	0.00	17.41	-17.41
Green Cone Purchase	77.55	5,366.50	-5,288.95
Lids for Buckets	315.57	2,366.44	-2,050.87
Purchase of Kitchen Collectors	0.00	1,170.00	-1,170.00
Toters	0.00	532.50	-532.50
Compost Bin Purchase - Other	0.00	3,269.60	-3,269.60
Total Compost Bin Purchase	393.12	12,722.45	-12,329.33
Conferences	258.00	120.00	138.00
COVID-19 EXPENSES	0.00	2,263.71	-2,263.71
Disposal Expense MSW	140,273.78	144,948.04	-4,674.26
Disposal Tip Fee			
Craftsbury Tip Fee at STS	1,960.43	2,493.69	-533.26
Morrisville Tip Fee at STS	1,938.34	2,837.46	-899.12
Disposal Tip Fee - Other	0.00	123.52	-123.52
Total Disposal Tip Fee	3,898.77	5,454.67	-1,555.90
Donations	4,553.36	7,447.41	-2,894.05
Electronic Waste Processing	818.16	1,744.20	-926.04
Equipment			
Purchase	96,944.39	21,244.35	75,700.04
Rental	0.00	400.00	-400.00
Repairs/Maintenance	6,663.37	3,466.51	3,196.86
Total Equipment	103,607.76	25,110.86	78,496.90
Feedstocks	4,000.00	2,704.00	1,296.00
Fluorescent Bulb Recycling	865.36	388.79	476.57
Freon Removal	4,124.00	5,652.00	-1,528.00
Fuel			
Off Road Diesel	610.56	471.90	138.66
Fuel - Other	3,076.46	2,572.21	504.25
Total Fuel	3,687.02	3,044.11	642.91
Green Up Day			
Town Contributions	0.00	1,200.00	-1,200.00
Total Green Up Day	0.00	1,200.00	-1,200.00
Hauler Audits	0.00	422.55	-422.55

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2021

	Jul - Dec 21	Jul - Dec 20	\$ Change
Hauling			
Glass	750.00	750.00	0.00
MSW	15,308.60	16,270.80	-962.20
Recycling	20,475.52	25,164.48	-4,688.96
Hauling - Other	300.00	0.00	300.00
Total Hauling	36,834.12	42,185.28	-5,351.16
HHW Collections			
Disposal Contract	18,934.50	22,651.00	-3,716.50
HHW Events Ads	502.36	502.36	0.00
Rolloff Rental & Disposal	777.94	639.25	138.69
HHW Collections - Other	155.69	0.00	155.69
Total HHW Collections	20,370.49	23,792.61	-3,422.12
Insurance			
Automobile Insurance	1,425.00	1,385.60	39.40
Dental Insurance	2,122.82	1,673.55	449.27
Employee Crime	278.00	345.60	-67.60
Employer Practices Liability	1,579.00	1,890.50	-311.50
Health Insurance	33,192.07	32,767.59	424.48
Property & Casualty	3,514.00	4,141.80	-627.80
Public Officials Liability	150.00	150.00	0.00
Vision Plan	271.99	248.94	23.05
Workers Comp Insurance	41,588.50	57,461.50	-15,873.00
Total Insurance	84,121.38	100,065.08	-15,943.70
Maintenance Agreements	879.15	897.25	-18.10
Maple tubing process fee	57.50	0.00	57.50
Meetings	0.00	200.58	-200.58
Memberships	2,950.37	2,950.37	0.00
Newsletter Printing & Postage	5,789.32	5,682.85	106.47
Office Supplies	101.65	869.88	-768.23
Organics Pick Up	782.00	391.00	391.00
Other Expenses	125.00	1,880.00	-1,755.00
Outreach-Advertising & Promo	1,281.54	2,081.20	-799.66
Outreach-Printing	0.00	15.59	-15.59
Outreach-Programs	738.65	926.00	-187.35
Payroll Expenses			
COVID Payroll Expenses	0.00	808.36	-808.36
Payroll Direct Deposit Fees	0.00	8.75	-8.75
Payroll FICA /Medicare Expense	15,852.24	16,882.77	-1,030.53
Payroll Unemployment Expense	3,921.33	4,108.05	-186.72
Payroll Expenses - Other	255,690.02	271,496.06	-15,806.04
Total Payroll Expenses	275,463.59	293,303.99	-17,840.40
Pension Plan - Employer Share	4,036.85	4,254.83	-217.98
Plastic Bag Recycling Fee	14.00	345.00	-331.00
Postage	1,157.12	1,056.64	100.48
Professional Fees			
Accounting	8,500.00	7,200.00	1,300.00
Consulting	345.85	3,387.75	-3,041.90
District Manager	36,768.78	34,663.93	2,104.85
ECO AmeriCorps	0.00	4,000.00	-4,000.00
Legal Fees	212.13	20.00	192.13
Total Professional Fees	45,826.76	49,271.68	-3,444.92
Propane Tank Recycling	537.25	195.00	342.25
Recycling Mat'l Processing Fees			
Glass Recycling Process Fee	1,366.00	1,360.00	6.00
Myers C&D Recycling	413.93	817.92	-403.99
Recycling Mat'l Processing Fees - Other	47,148.14	61,086.77	-13,938.63
Total Recycling Mat'l Processing Fees	48,928.07	63,264.69	-14,336.62

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2021

	Jul - Dec 21	Jul - Dec 20	\$ Change
Rent	22,703.04	15,279.48	7,423.56
Scale Fees - Minimum Weight	-3,714.80	0.00	-3,714.80
Snow Removal	1,990.00	0.00	1,990.00
Software	1,996.10	1,756.85	239.25
Subscriptions & Publications	0.00	334.81	-334.81
Supplies - Stations	4,868.16	6,402.14	-1,533.98
Testing and Analysis	856.95	588.50	268.45
Tire Disposal/Recycling	9,337.00	13,507.00	-4,170.00
Transfer Station			
Maintenance	12,529.53	2,853.50	9,676.03
Site Work	29,788.69	11,530.59	18,258.10
Total Transfer Station	42,318.22	14,384.09	27,934.13
Travel & Meals	1,465.77	1,406.31	59.46
Treasurer Stipend	1,350.00	1,350.00	0.00
Uniforms	3,317.96	3,922.01	-604.05
Utilities			
Electric/Water/Sewer	4,905.20	4,305.40	599.80
Heating	2,379.83	1,407.89	971.94
Telephone and Internet	5,183.26	5,002.95	180.31
Toilet Rental	2,920.00	3,570.00	-650.00
Total Utilities	15,388.29	14,286.24	1,102.05
Work Crews - VOWP	75.00	0.00	75.00
Total Expense	902,822.43	882,127.31	20,695.12
Net Ordinary Income	5,992.87	65,676.20	-59,683.33
Net Income	5,992.87	65,676.20	-59,683.33

Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
 July through December 2021

	Jul - Dec 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Administrative Fees	0.00	1,000.00	-1,000.00	0.0%
Appliances	1,895.00	3,300.00	-1,405.00	57.4%
Baling Enterprise at SED				
Baled Cardboard	0.00	4,800.00	-4,800.00	0.0%
Baled Film	0.00	4,500.00	-4,500.00	0.0%
Total Baling Enterprise at SED	0.00	9,300.00	-9,300.00	0.0%
Batteries	522.40	1,000.00	-477.60	52.2%
Book Recycling Income	365.00	700.00	-335.00	52.1%
Bottle Redemption Program				
Bottle Redemption - Distributor	12,272.74	75,000.00	-62,727.26	16.4%
Total Bottle Redemption Program	12,272.74	75,000.00	-62,727.26	16.4%
Bulky Waste	18,784.00	35,000.00	-16,216.00	53.7%
Call2Recycle Battery Reimburse	97.25	1,200.00	-1,102.75	8.1%
Capital Reserve Transfers	40,000.00			
Compost Bin Sales				
Accessories for Green Cone	20.00	0.00	20.00	100.0%
Bucket - Lamoille Soil Kit	870.00	0.00	870.00	100.0%
Filters for Kitchen Collectors	32.00	0.00	32.00	100.0%
Green Cone Sales	805.00	0.00	805.00	100.0%
Kitchen Collectors	170.00	0.00	170.00	100.0%
Lids for Buckets	35.00	0.00	35.00	100.0%
Compost Bin Sales - Other	1,040.00	7,000.00	-5,960.00	14.9%
Total Compost Bin Sales	2,972.00	7,000.00	-4,028.00	42.5%
Compost Product Sales				
Bucket of Finished Compost	10.00	0.00	10.00	100.0%
Cubic Yard of Finished Compost	0.00	0.00	0.00	0.0%
Refills of Finished Compost	312.00	0.00	312.00	100.0%
Compost Product Sales - Other	0.00	7,500.00	-7,500.00	0.0%
Total Compost Product Sales	322.00	7,500.00	-7,178.00	4.3%
Disposal Income C&D	45,662.44	115,000.00	-69,337.56	39.7%
Disposal Income MSW	367,233.20	710,000.00	-342,766.80	51.7%
E-waste Reimbursement	3,444.32	8,500.00	-5,055.68	40.5%
Electronics Recycling Program				
Television Monitors	55.00	0.00	55.00	100.0%
Electronics Recycling Program - Other	1,084.00	3,500.00	-2,416.00	31.0%
Total Electronics Recycling Program	1,139.00	3,500.00	-2,361.00	32.5%
Fluorescent Bulbs	453.44	1,000.00	-546.56	45.3%
Freon Appliances	7,038.00	12,000.00	-4,962.00	58.7%
Grants				
ANR Infrastructure SED & LS	14,806.00			
Grant Income - HHW	14,709.32	26,700.00	-11,990.68	55.1%
Grant Income - VLCT	0.00	5,000.00	-5,000.00	0.0%
Grants - Other	0.00	0.00	0.00	0.0%
Total Grants	29,515.32	31,700.00	-2,184.68	93.1%
Hauler's License Fees	350.00	500.00	-150.00	70.0%
HHW CEG Businesses	3,150.00	10,000.00	-6,850.00	31.5%
Interest Income	676.07	1,100.00	-423.93	61.5%
Leaf & Yard Waste	613.75	700.00	-86.25	87.7%
Maple tubing	40.00	100.00	-60.00	40.0%
Miscellaneous Income	0.00	0.00	0.00	0.0%
Organics				
Commercial Organics Tip Fee	2,860.50	5,000.00	-2,139.50	57.2%
Residential Organics Tip Fee	11,424.00	24,000.00	-12,576.00	47.6%
Organics - Other	662.00	0.00	662.00	100.0%
Total Organics	14,946.50	29,000.00	-14,053.50	51.5%
Overages/Shortages				
Plastic film	-63.00	0.00	-63.00	100.0%
Propane Tanks	483.00	800.00	-317.00	60.4%

Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
July through December 2021

	Jul - Dec 21	Budget	\$ Over Budget	% of Budget
Recycling Income				
OCC Recycling Income from NRRRA	3,987.00			
Recycling Income - Other	96,715.00	190,000.00	-93,285.00	50.9%
Total Recycling Income	100,702.00	190,000.00	-89,298.00	53.0%
Recycling Sales of Bins	82.00	500.00	-418.00	16.4%
Scrap Metal	24,697.14	30,000.00	-5,302.86	82.3%
Stump Dump	587.00	700.00	-113.00	83.9%
Surcharge - C&D - Haulers	85,969.38	150,000.00	-64,030.62	57.3%
Surcharge - MSW - Haulers	134,102.85	248,000.00	-113,897.15	54.1%
Textiles	749.00	2,500.00	-1,751.00	30.0%
Tire Income	9,117.50	18,000.00	-8,882.50	50.7%
Total Income	908,815.30	1,705,600.00	-796,784.70	53.3%
Gross Profit	908,815.30	1,705,600.00	-796,784.70	53.3%
Expense				
Advertising	0.00	0.00	0.00	0.0%
Book Recycling	0.00	200.00	-200.00	0.0%
Bottle Redemption Payout	3,813.25	35,000.00	-31,186.75	10.9%
Clerk Stipend	583.35	1,200.00	-616.65	48.6%
Compost Bin Purchase				
Green Cone Accessories	0.00	0.00	0.00	0.0%
Green Cone Purchase	77.55	0.00	77.55	100.0%
Lids for Buckets	315.57	0.00	315.57	100.0%
Purchase of Kitchen Collectors	0.00	0.00	0.00	0.0%
Toters	0.00	0.00	0.00	0.0%
Compost Bin Purchase - Other	0.00	8,000.00	-8,000.00	0.0%
Total Compost Bin Purchase	393.12	8,000.00	-7,606.88	4.9%
Conferences	258.00	2,200.00	-1,942.00	11.7%
COVID-19 EXPENSES	0.00	0.00	0.00	0.0%
Disposal Expense MSW	140,273.78	311,100.00	-170,826.22	45.1%
Disposal Tip Fee				
Craftsbury Tip Fee at STS	1,960.43	4,500.00	-2,539.57	43.6%
Morrisville Tip Fee at STS	1,938.34	7,600.00	-5,661.66	25.5%
Disposal Tip Fee - Other	0.00	0.00	0.00	0.0%
Total Disposal Tip Fee	3,898.77	12,100.00	-8,201.23	32.2%
Donations	4,553.36	11,250.00	-6,696.64	40.5%
Electronic Waste Processing	818.16	2,500.00	-1,681.84	32.7%
Equipment				
Baler Equipment Maintenance	0.00	1,300.00	-1,300.00	0.0%
Purchase	96,944.39	11,800.00	85,144.39	821.6%
Rental	0.00	1,300.00	-1,300.00	0.0%
Repairs/Maintenance	6,663.37	6,400.00	263.37	104.1%
Equipment - Other	0.00	0.00	0.00	0.0%
Total Equipment	103,607.76	20,800.00	82,807.76	498.1%
Feedstocks	4,000.00	5,000.00	-1,000.00	80.0%
Fluorescent Bulb Recycling	865.36	1,000.00	-134.64	86.5%
Freon Removal	4,124.00	8,000.00	-3,876.00	51.6%
Fuel				
Off Road Diesel	610.56	1,000.00	-389.44	61.1%
Fuel - Other	3,076.46	6,500.00	-3,423.54	47.3%
Total Fuel	3,687.02	7,500.00	-3,812.98	49.2%
Green Up Day				
Dump Clean Up Fund	0.00	2,000.00	-2,000.00	0.0%
Town Contributions	0.00	1,200.00	-1,200.00	0.0%
Total Green Up Day	0.00	3,200.00	-3,200.00	0.0%
Hauler Audits	0.00	1,000.00	-1,000.00	0.0%
Hauling				
Glass	750.00	0.00	750.00	100.0%
MSW	15,308.60	31,000.00	-15,691.40	49.4%
Recycling	20,475.52	50,000.00	-29,524.48	41.0%
Hauling - Other	300.00			
Total Hauling	36,834.12	81,000.00	-44,165.88	45.5%

Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
July through December 2021

	Jul - Dec 21	Budget	\$ Over Budget	% of Budget
HHW Collections				
Disposal Contract	18,934.50	47,000.00	-28,065.50	40.3%
HHW Events Ads	502.36	1,000.00	-497.64	50.2%
Rolloff Rental & Disposal	777.94	2,000.00	-1,222.06	38.9%
HHW Collections - Other	155.69			
Total HHW Collections	20,370.49	50,000.00	-29,629.51	40.7%
Insurance				
Automobile Insurance	1,425.00	4,450.00	-3,025.00	32.0%
Dental Insurance	2,122.82	4,100.00	-1,977.18	51.8%
Employee Crime	278.00	800.00	-522.00	34.8%
Employer Practices Liability	1,579.00	4,600.00	-3,021.00	34.3%
Health Insurance	33,192.07	86,000.00	-52,807.93	38.6%
Property & Casualty	3,514.00	7,500.00	-3,986.00	46.9%
Public Officials Liability	150.00	300.00	-150.00	50.0%
Vision Plan	271.99	600.00	-328.01	45.3%
Workers Comp Insurance	41,588.50	102,200.00	-60,611.50	40.7%
Total Insurance	84,121.38	210,550.00	-126,428.62	40.0%
Maintenance Agreements	879.15	5,300.00	-4,420.85	16.6%
Maple tubing process fee	57.50	100.00	-42.50	57.5%
Meetings	0.00	800.00	-800.00	0.0%
Memberships	2,950.37	5,000.00	-2,049.63	59.0%
Newsletter Printing & Postage	5,789.32	12,500.00	-6,710.68	46.3%
Office Supplies	101.65	1,600.00	-1,498.35	6.4%
Organics Pick Up	782.00	0.00	782.00	100.0%
Other Expenses	125.00	300.00	-175.00	41.7%
Outreach-Advertising & Promo	1,281.54	12,000.00	-10,718.46	10.7%
Outreach-Printing	0.00	0.00	0.00	0.0%
Outreach-Programs	738.65	3,600.00	-2,861.35	20.5%
Payroll Expenses				
COVID Payroll Expenses	0.00	0.00	0.00	0.0%
Payroll Direct Deposit Fees	0.00	0.00	0.00	0.0%
Payroll FICA /Medicare Expense	15,852.24	39,500.00	-23,647.76	40.1%
Payroll Unemployment Expense	3,921.33	9,900.00	-5,978.67	39.6%
Payroll Expenses - Other	255,690.02	515,500.00	-259,809.98	49.6%
Total Payroll Expenses	275,463.59	564,900.00	-289,436.41	48.8%
Pension Plan - Employer Share	4,036.85	9,500.00	-5,463.15	42.5%
Permits	0.00	200.00	-200.00	0.0%
Plastic Bag Recycling Fee	14.00	800.00	-786.00	1.8%
Postage	1,157.12	2,300.00	-1,142.88	50.3%
Professional Fees				
Accounting	8,500.00	8,500.00	0.00	100.0%
Consulting	345.85	4,000.00	-3,654.15	8.6%
District Manager	36,768.78	70,500.00	-33,731.22	52.2%
ECO AmeriCorps	0.00	8,000.00	-8,000.00	0.0%
Legal Fees	212.13	500.00	-287.87	42.4%
Total Professional Fees	45,826.76	91,500.00	-45,673.24	50.1%
Propane Tank Recycling	537.25	600.00	-62.75	89.5%
Recycling Mat'l Processing Fees				
Glass Recycling Process Fee	1,366.00	0.00	1,366.00	100.0%
Myers C&D Recycling	413.93	0.00	413.93	100.0%
Recycling Mat'l Processing Fees - Other	47,148.14	100,000.00	-52,851.86	47.1%
Total Recycling Mat'l Processing Fees	48,928.07	100,000.00	-51,071.93	48.9%
Rent	22,703.04	50,500.00	-27,796.96	45.0%
Scale Fees - Minimum Weight	-3,714.80			
Signage	0.00	300.00	-300.00	0.0%
Snow Removal	1,990.00	7,000.00	-5,010.00	28.4%
Software	1,996.10	3,500.00	-1,503.90	57.0%
Stump Dump Management	0.00	700.00	-700.00	0.0%
Subscriptions & Publications	0.00	2,000.00	-2,000.00	0.0%
Supplies - Stations	4,868.16	9,300.00	-4,431.84	52.3%
Testing and Analysis	856.95	500.00	356.95	171.4%
Textile Processing	0.00	400.00	-400.00	0.0%
Tire Disposal/Recycling	9,337.00	14,000.00	-4,663.00	66.7%
Training - Attendants	0.00	1,500.00	-1,500.00	0.0%

Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
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	Jul - Dec 21	Budget	\$ Over Budget	% of Budget
Transfer Station				
Maintenance	12,529.53	5,000.00	7,529.53	250.6%
Site Work	29,788.69	3,600.00	26,188.69	827.5%
Transfer Station - Other	0.00	0.00	0.00	0.0%
Total Transfer Station	42,318.22	8,600.00	33,718.22	492.1%
Travel & Meals	1,465.77	4,800.00	-3,334.23	30.5%
Treasurer Stipend	1,350.00	2,700.00	-1,350.00	50.0%
Uniforms	3,317.96	7,500.00	-4,182.04	44.2%
Utilities				
Electric/Water/Sewer	4,905.20	13,600.00	-8,694.80	36.1%
Heating	2,379.83	5,800.00	-3,420.17	41.0%
Telephone and Internet	5,183.26	8,000.00	-2,816.74	64.8%
Toilet Rental	2,920.00	6,800.00	-3,880.00	42.9%
Total Utilities	15,388.29	34,200.00	-18,811.71	45.0%
Work Crews - VOWP	75.00	600.00	-525.00	12.5%
Total Expense	902,822.43	1,730,700.00	-827,877.57	52.2%
Net Ordinary Income	5,992.87	-25,100.00	31,092.87	-23.9%
Net Income	5,992.87	-25,100.00	31,092.87	-23.9%