



Board of Supervisors Meeting
Conducted by Zoom
February 9, 2021
6:30 pm

AGENDA

- 1) Public Comment
- 2) Approve minutes of January 12, 2021 meeting
- 3) FY2021 Financials
 - a. Approve December 2020 Financial Reports (in this packet)
 - b. Ratification of Check Register (will be emailed to you next week)
 - c. Pre-payment Authorizations for Large Checks (will be emailed to you next week)
- 4) Budget Process and Review Draft
- 5) Other Business and Updates:
 - a. The following Towns need to elect or appoint their Supervisor and letters have been sent to those town offices. You may want to follow up as Town Meetings may be different for your town this year. Remember there is never a meeting in March.
Craftsbury: Elected
Waterville: Elected
Johnson: Elected
Elmore: Elected
Hyde Park: Elected
Eden: Appointed
 - b. Organizational Meeting 1st Wednesday in April = April 7, 2021 by Zoom

LRSWMD Mission Statement: *Our mission is to reduce the quantity and toxicity of the trash generated and going to the landfill while maintaining or improving overall environmental quality (air, water, and soil), treating customers and employees with respect, and operating within a balanced budget*



DRAFT

Lamoille Regional Solid Waste Management District
29 Sunset Drive, Suite 5
Morrisville, VT 05661

BOARD OF SUPERVISORS' BUSINESS MEETING
TUESDAY, JANUARY 12, 2021
REMOTE PARTICIPATION USING ZOOM

SUPERVISORS

| | | | |
|--------------------|------------|----------------|------------|
| Cathy Mander-Adams | Belvidere | Dana Sweet | Cambridge |
| Adrian Owens | Craftsbury | David Whitcomb | Eden |
| Jane Oliphant | Elmore | Marilyn Zophar | Hyde Park |
| Vacant | Johnson | Charles Cooley | Morristown |
| Willie Noyes | Stowe | Vacant | Waterville |
| Phil Wilson | Wolcott | Carl Witke | Worcester |

STAFF

| | | | |
|-----------------|-----------------------|-----------------|------------------|
| Susan Alexander | District Manager | Elly Ventura | Outreach Manager |
| Lexi Chambers | ECO AmeriCorps Member | Donna Griffiths | Clerk |

Chair Willie Noyes called the meeting to order at 6:33 pm.

1. PUBLIC COMMENT

There was none.

2. APPROVE MINUTES OF DECEMBER 8, 2020 MEETING

Dana moved and David seconded to approve the minutes of December 8, 2020. The motion was passed unanimously.

3. FY2021 FINANCIALS

a. *Approve November 2020 Financial Reports*

Susan said net income moved in a more positive direction. Accounts receivable and accounts payable are balancing out this month. We are in a good position for 5/12 of the way into the year.

A new insurance year starts in January. We have not made any major equipment purchases so far this year and we probably will have some. We received additional LGER grant money in December that is not reflected in the November reports. We were able to get \$10K of that money to give our employees a hazard pay bonus right before Christmas. Willie asked if the bonus is taxable or tax-free. Susan said it is taxable.

Charles moved and David seconded to approve the November 2020 financial reports.

There was a question about whether we ever pay Johnson. Susan said we have an agreement to pay a fee for every ton of food scraps (not feedstock) we bring into

the composting facility. But they haven't sent us an invoice. Dana asked, we are not going to pay until they bill us, right? Susan said that is right. They get a report from us about the tonnage.

Susan said she will be talking to Johnson soon about amending our transfer certification. We have been operating the facility on Sundays under emergency COVID allowance. Being open on Sundays is not in our certification or formally agreed upon with the town. If we want to make that permanent we need to go through the proper channels. We need to have the town sign off on an amendment and send it to the state. Another reason to amend our certification is that we are looking to use some of the transfer station area to stage some of our curing when we are tight on space in the village space where the composting facility is located. Right now we have enough space but we would like the ability to put a couple of piles on the transfer station property. The state feels that with the amount of vegetation there we could protect water from runoff with very little investment, maybe just some gravel for a pad. Susan would like to see if Johnson will allow us to include in our certification curing of a couple of piles of maturing compost. We will probably revisit certification at some time in the next couple of months and the question will probably come up then of paying fees. The agreed-upon fee of \$15/ton is pretty steep. Susan would love for the town to consider a lower fee, at least for haulers based in their town.

Phil asked how long the town has gone without invoicing the district. Susan said it has been 3 years and she doesn't think they have ever invoiced us. Phil asked if we are setting money aside to pay them. Susan said no. Phil asked, when the bill comes due, is there any sense of what it will be? Susan looked up the tonnage figures for each year. Phil said the total fee based on that is about \$10,650. Charles said that is about \$500/month.

a. *Ratification of Check Register*

Jane moved and Carl seconded to ratify the check register. The motion was passed unanimously.

4. OTHER BUSINESS AND UPDATES

Susan said Lexi Chambers is the AmeriCorps member who joined us last fall. She is with us for 10 months. Unfortunately a lot of the work she was originally going to help with is not possible to do due to COVID, but she has been extremely flexible and helpful. She and Elly did a survey to reach out to our public.

Elly thanked Lexi for her hard work and flexibility since she has been here. This survey started before Lexi joined us but she has been instrumental in helping analyze the results. The survey was available from September 10 to December 1. A report on the results was included in the packet. It went out to more than 15K mailboxes – all residences and businesses in our member towns. Site attendants had copies. Lexi handed them out at the September 19 HHW event. It was available on our website. It went out in online communications. The October issue of our newsletter included the survey questions and

that is where we got the most responses. Lexi said 54 people responded – 52 from within the district, with responses from every town but Waterville and Wolcott not included, and 2 from outside the district (Fairfax and Waterbury.)

One question asked people about their preferred method of receiving information from LRSWMD. Front Porch Forum was the #1 choice. Second was close to a tie between email and local newspaper/mail. The question doesn't identify exactly what "mail" or "email" means to respondents – whether "mail" is the newsletter or something like a postcard about HHW events or whether "email" is the newsletter or an email sent personally to someone in the office.

We are now starting our third year using radio for communication. That is in the top 5 ways people are getting information. Website browsing was not at the top of the list, but website visits are trending up. We get over 1000 visits a month. The home page is the most commonly visited page and the Stowe page is next, followed by the fee schedule page and the page listing all facilities. Lexi is working on constructing a new website. Hopefully it will launch by the end of the month.

There was a question about what LRSWMD services people use. The primary one was our drop-off centers. HHW events were next. A lot of respondents mentioned that there are not enough HHW collection events. We didn't have one in May. Last year our SWIP required us to do 4 and this year we only did 2. People were given the opportunity to write in suggestions of services they want. Top suggestions included free recycling, free tire drop-off and free trash drop-off.

When asked if LRSWMD meets their needs, 86% said yes and 14% said no. Carl asked how many respondents mentioned wanting the Eden facility to be functioning again. Elly said two. The same number said they wanted redemption back at Stowe.

Susan said one Cambridge resident said the transfer station should be open another day, but we don't run that facility. It is valuable to get information that tells us whether people know what we are and what we do. People often think we are Casella or Myers, that we run Cambridge, or that they pay for our services through their property taxes. Our identity is something we are always trying to make clear.

Dana asked, is Morrisville open only every other week now? Susan said our plan is to have it open every week. The only facility we are not scheduling to be open is Eden. Unfortunately we have to close as soon as someone calls in sick. We did have to close Morrisville a couple of weeks ago. Since we last met, a former employee came back and got hired again and another new employee started a couple of weeks before that. We have also been receiving more applications. That may be tied to the fact that stimulus money is not coming in or people are running out of unemployment but we also expanded our reach on Facebook Marketplace so we are able to reach a larger population segment. Elly said the last time she posted our job advertisement she only posted a paid ad on Facebook and just within the greater Stowe area and we pulled in 12 applications. Susan said the

survey comment about Morrisville came in earlier in the pandemic when we were alternating weekends between Craftsbury and Morrisville

One survey question was about time spent managing household waste. Lexi said we got a lot of feedback that people thought that question was confusing in format and what it was asking. We were asking for the percentage of time, not hours or minutes. Some people asked if that meant percentage of time they were awake, percentage of their free time, or what? Because some people were confused, the answers might not really be representative. The average answer was 3%. No one said they spent more than 10% of their time. We have to be careful how we interpret results because people might have interpreted the question differently.

The survey asked if people were interested in exploring volunteer opportunities. Four people provided contact information.

Elly showed a sample of the comments received. Most comments were complimentary.

Marilyn asked if the training we give employees encourages friendliness. Susan said we don't spend a lot of time on how to deal with customers. Our last newsletter for employees encourages them not to let their spirits be deflated by one or two unpleasant customers. Elly said she thinks James has a good sense for who will be a good customer service focused employee and he hires those people.

Charles asked if we know what percentage of people go to a transfer station vs. using Casella or someone else. Elly said according to a survey done by the state 6 or 7 years ago, about 60% of Vermonters self-haul. Cathy said she thinks the percentage has likely changed a lot since then.

Susan said there have been conversations on the state level about the efficiency of self-hauling. There are some who believe we should be doing curbside pickup. Trips to the transfer station add carbon to the air. Some feel we should not encourage that. It is inefficient because everyone does it as a special trip. But then you also hear about the benefits of self-hauling. There are many more materials we can collect that a hauler can't pick up – TV's, refrigerators, small items like batteries or light bulbs. And there is a social aspect. The transfer station is a place to see neighbors. LRSWMD is unique because we operate so many transfer stations. Dana said a transfer stations is a valuable asset for helping people be able to separate material out and dispose of it properly. Carl said Susan had mentioned the argument about curbside pickup being more efficient but that isn't the case in a rural area. If you don't have a big public contract with a single hauler you lose that efficiency and we probably aren't going to get there in Vermont.

Susan said we didn't have a statistically significant response to the survey but any feedback from the public is always valuable. Carl said the information gathered was terrific. Statistical significance isn't going to be there in communities our size. Charles

suggested that after COVID maybe we could do a shorter version of the survey with the captive audience at a transfer center.

Marilyn asked if results are going to be shared through newsletters. Elly said yes, and they have been shared with site attendants.

Elly said she and Lexi are offering live Zoom webinars on January 26 and 27. They will do a short intro about how and why to recycle and the rest of the webinar will be an opportunity for people to show particular items and ask what to do with them.

Susan said we were hoping to be able to tap into an infrastructure grant from the Agency of Natural Resources for renovations to the Stowe Electric Department building but the timing may not work out. It may work to apply for grant money for a bailer, but we might get the bailer before the grant is awarded and it can't be used to reimburse us after the purchase. Another big expense coming up is replacing the Bobcat. There is a match for the grant. Elly said for HHW there is a 40% match and for anything else it is 60%. Susan said she and James will brainstorm on possible uses for grant funds.

Susan said Linda Martin in Wolcott told her that Wolcott has been paying a different price to Casella for tipping trash and recycling. Susan thought the contract we negotiated was the same price for us and for Wolcott. We used to pay the bill and then pass it through to Wolcott and then she and Joyce and the Town of Wolcott decided Wolcott would just pay Casella directly. Susan thought they were paying the same amount we were, but Linda Martin told her they are paying a higher rate. Traditionally the rate was the same and Susan feels it probably should be the same. Wolcott is going to talk to Casella. Susan would support them getting the same rate. Willie asked when the rates stopped being the same. Susan said she doesn't know. Willie and Dana both said their understanding was that Wolcott was supposed to be getting the same rate as LRSWMD. Susan said if Casella doesn't agree to lower Wolcott's rate we may need to write a letter of support for them.

It was moved and seconded to adjourn. The motion was passed unanimously.

Chair Willie Noyes adjourned the meeting at 7:45 PM.

Respectfully submitted,

Donna Griffiths, District Clerk

Date

Willie Noyes, Chair

Date

Lamoille Regional Solid Waste Mgt District

01/27/21

Balance Sheet

Accrual Basis

As of December 31, 2020

| | Dec 31, 20 |
|--|---------------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| Checking - BankNorth | 281.96 |
| CNB - Operating Account | 201,298.17 |
| Community National Bank - HRA | 4,255.85 |
| Community National Bank - Sweep | 231,494.45 |
| Community National Capital Fund | 27,897.52 |
| Community National Money Market | 128,668.91 |
| Total Checking/Savings | 593,896.86 |
| Accounts Receivable | |
| Accounts Receivable | 41,220.84 |
| Total Accounts Receivable | 41,220.84 |
| Other Current Assets | |
| Petty Cash | 1,655.00 |
| STS Bottle Redemption Petty Cas | 2,000.00 |
| Undeposited Funds | 3,171.84 |
| Total Other Current Assets | 6,826.84 |
| Total Current Assets | 641,944.54 |
| Fixed Assets | |
| Fixed Assets | |
| Equipment | 1,087,124.36 |
| Less Accumulated Depreciation | -599,828.03 |
| Fixed Assets - Other | -5,259.00 |
| Total Fixed Assets | 482,037.33 |
| Total Fixed Assets | 482,037.33 |
| TOTAL ASSETS | 1,123,981.87 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 29,896.16 |
| Total Accounts Payable | 29,896.16 |
| Other Current Liabilities | |
| Accrued Payroll | 14,877.74 |
| Payroll Liabilities | -18.75 |
| Pension Plan Payable | 227.30 |
| Total Other Current Liabilities | 15,086.29 |
| Total Current Liabilities | 44,982.45 |
| Total Liabilities | 44,982.45 |
| Equity | |
| Investment in Gen'l Fixed Asset | 482,037.33 |
| Retained Earnings | 529,281.13 |
| Net Income | 67,680.96 |
| Total Equity | 1,078,999.42 |
| TOTAL LIABILITIES & EQUITY | 1,123,981.87 |

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2020

| | Jul - Dec 20 | Jul - Dec 19 | \$ Change |
|---|--------------|--------------|------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| Administrative Fees | 1,000.00 | 1,000.00 | 0.00 |
| Appliances | 2,505.00 | 1,625.00 | 880.00 |
| Batteries | 590.00 | 509.50 | 80.50 |
| Book Recycling Income | 298.00 | 559.00 | -261.00 |
| Bottle Redemption Program | | | |
| Bottle Redemption - Distributor | 13,008.20 | 62,273.71 | -49,265.51 |
| Total Bottle Redemption Program | 13,008.20 | 62,273.71 | -49,265.51 |
| Bulky Waste | 20,037.00 | 17,439.00 | 2,598.00 |
| C&D Disposal Income | 51,022.20 | 54,580.20 | -3,558.00 |
| Call2Recycle Battery Reimburse | 901.00 | 428.50 | 472.50 |
| Capital Reserve Transfers | 0.00 | 40,000.00 | -40,000.00 |
| Compost Bin Sales | | | |
| Accessories for Green Cone | 30.00 | 57.00 | -27.00 |
| Bucket - Lamoille Soil Kit | 4,600.00 | 900.00 | 3,700.00 |
| Donations of composters & KCs | 0.00 | 61.33 | -61.33 |
| Filters for Kitchen Collectors | 37.00 | 16.00 | 21.00 |
| Green Cone Sales | 7,015.00 | 690.00 | 6,325.00 |
| Kitchen Collectors | 1,440.00 | 281.30 | 1,158.70 |
| Lids for Buckets | 84.00 | 10.00 | 74.00 |
| Compost Bin Sales - Other | 2,500.00 | 750.00 | 1,750.00 |
| Total Compost Bin Sales | 15,706.00 | 2,765.63 | 12,940.37 |
| Compost Product Sales | | | |
| Bucket of Finished Compost | 155.00 | 40.00 | 115.00 |
| Cubic Yard of Finished Compost | 920.00 | 456.00 | 464.00 |
| Refills of Finished Compost | 27.00 | 3.00 | 24.00 |
| Compost Product Sales - Other | 104.00 | 702.00 | -598.00 |
| Total Compost Product Sales | 1,206.00 | 1,201.00 | 5.00 |
| E-waste Reimbursement | 3,599.36 | 4,777.28 | -1,177.92 |
| Electronics Recycling Program | | | |
| Television Monitors | 470.00 | 125.00 | 345.00 |
| Electronics Recycling Program - Other | 1,883.00 | 1,372.00 | 511.00 |
| Total Electronics Recycling Program | 2,353.00 | 1,497.00 | 856.00 |
| Fluorescent Bulbs | | | |
| Hg Bulb Reimbursement | 3.00 | 0.00 | 3.00 |
| Fluorescent Bulbs - Other | 356.35 | 378.41 | -22.06 |
| Total Fluorescent Bulbs | 359.35 | 378.41 | -19.06 |
| Freon Appliances | 7,236.00 | 6,324.00 | 912.00 |
| Grants | | | |
| Grant Income - HHW | 14,770.32 | 14,649.98 | 120.34 |
| Grant Income - VLCT | 3,202.11 | 0.00 | 3,202.11 |
| Grants - Other | 20,875.94 | 0.00 | 20,875.94 |
| Total Grants | 38,848.37 | 14,649.98 | 24,198.39 |
| Hauler's License Fees | 350.00 | 100.00 | 250.00 |
| HHW CEG Businesses | 5,025.63 | 5,802.00 | -776.37 |
| Interest Income | 722.65 | 1,028.63 | -305.98 |
| Leaf & Yard Waste | 397.25 | 379.25 | 18.00 |
| Miscellaneous Income | -9.00 | 243.00 | -252.00 |
| MSW Disposal Income | 407,756.20 | 364,583.86 | 43,172.34 |
| Organics - Compost Residential | | | |
| Commercial Organics Tip Fee | 2,557.75 | 1,359.70 | 1,198.05 |
| Organics - Compost Residential - Other | 13,186.00 | 3,611.00 | 9,575.00 |
| Total Organics - Compost Residential | 15,743.75 | 4,970.70 | 10,773.05 |
| Overages/Shortages | 187.43 | -2.23 | 189.66 |

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2020

01/27/21

Accrual Basis

| | Jul - Dec 20 | Jul - Dec 19 | \$ Change |
|-----------------------------------|-------------------|-------------------|-------------------|
| Plastic film | 738.00 | 596.75 | 141.25 |
| Propane Tanks | 621.50 | 413.00 | 208.50 |
| Recycling Income | 110,321.42 | 94,603.36 | 15,718.06 |
| Recycling Sales of Bins | 155.00 | 135.00 | 20.00 |
| Scrap Metal | 19,823.50 | 14,677.65 | 5,145.85 |
| Stump Dump | 441.00 | 234.00 | 207.00 |
| Surcharge - C&D - Haulers | 89,491.50 | 64,869.63 | 24,621.87 |
| Surcharge - MSW - Haulers | 123,549.09 | 131,673.49 | -8,124.40 |
| Textiles | 603.50 | 2,365.00 | -1,761.50 |
| Tire Income | 12,735.50 | 8,568.00 | 4,167.50 |
| Total Income | 947,323.40 | 905,249.30 | 42,074.10 |
| Gross Profit | 947,323.40 | 905,249.30 | 42,074.10 |
| Expense | | | |
| Advertising | 564.75 | 306.97 | 257.78 |
| Book Recycling | 50.00 | 0.00 | 50.00 |
| Bottle Redemption Payout | 1,307.55 | 32,645.80 | -31,338.25 |
| Clerk Stipend | 700.02 | 700.02 | 0.00 |
| Compost Bin Purchase | | | |
| Donated C-Bins; KCs; Finished | 0.00 | 61.33 | -61.33 |
| Green Cone Accessories | 17.41 | 0.00 | 17.41 |
| Green Cone Purchase | 5,366.50 | 0.00 | 5,366.50 |
| Lids for Buckets | 2,366.44 | 0.00 | 2,366.44 |
| Purchase of Kitchen Collectors | 1,170.00 | 1,575.00 | -405.00 |
| Toters | 532.50 | 0.00 | 532.50 |
| Compost Bin Purchase - Other | 3,269.60 | 0.00 | 3,269.60 |
| Total Compost Bin Purchase | 12,722.45 | 1,636.33 | 11,086.12 |
| Conferences | 120.00 | 1,112.81 | -992.81 |
| COVID-19 EXPENSES | 2,263.71 | 0.00 | 2,263.71 |
| Disposal MSW | 144,948.04 | 138,288.27 | 6,659.77 |
| Disposal Tip Fee | | | |
| Craftsbury Tip Fee at STS | 2,493.69 | 2,811.32 | -317.63 |
| Eden Tip Fee at STS | 0.00 | 3,316.67 | -3,316.67 |
| Morrisville Tip Fee at STS | 2,837.46 | 3,849.60 | -1,012.14 |
| Disposal Tip Fee - Other | 123.52 | 0.00 | 123.52 |
| Total Disposal Tip Fee | 5,454.67 | 9,977.59 | -4,522.92 |
| Donations | 7,447.41 | 6,383.26 | 1,064.15 |
| Electronic Waste Processing | 1,226.20 | 1,397.00 | -170.80 |
| Equipment | | | |
| Purchase | 21,210.36 | 33,413.05 | -12,202.69 |
| Rental | 400.00 | 1,249.00 | -849.00 |
| Repairs/Maintenance | 3,466.51 | 40,427.55 | -36,961.04 |
| Equipment - Other | 33.99 | 0.00 | 33.99 |
| Total Equipment | 25,110.86 | 75,089.60 | -49,978.74 |
| Feedstocks | 2,704.00 | 525.00 | 2,179.00 |
| Fluorescent Bulb Recycling | 388.79 | 420.59 | -31.80 |
| Freon Removal | 5,652.00 | 4,208.00 | 1,444.00 |
| Fuel | | | |
| Off Road Diesel | 471.90 | 552.69 | -80.79 |
| Fuel - Other | 2,572.21 | 2,799.83 | -227.62 |
| Total Fuel | 3,044.11 | 3,352.52 | -308.41 |
| Green Up Day | | | |
| Town Contributions | 1,200.00 | 1,200.00 | 0.00 |
| Total Green Up Day | 1,200.00 | 1,200.00 | 0.00 |

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2020

01/27/21

Accrual Basis

| | Jul - Dec 20 | Jul - Dec 19 | \$ Change |
|--|-------------------|-------------------|------------------|
| Hauler Audits | 422.55 | 755.00 | -332.45 |
| Hauling | | | |
| Glass | 750.00 | 0.00 | 750.00 |
| MSW | 16,270.80 | 14,071.62 | 2,199.18 |
| Recycling | 25,164.48 | 28,593.63 | -3,429.15 |
| Hauling - Other | 0.00 | 50.00 | -50.00 |
| Total Hauling | 42,185.28 | 42,715.25 | -529.97 |
| HHW Collections | | | |
| Disposal Contract | 22,651.00 | 21,656.85 | 994.15 |
| HHW Events Ads | 502.36 | 555.47 | -53.11 |
| Rolloff Rental & Disposal | 639.25 | 1,335.70 | -696.45 |
| Total HHW Collections | 23,792.61 | 23,548.02 | 244.59 |
| Insurance | | | |
| Automobile Insurance | 1,385.60 | 1,465.50 | -79.90 |
| Dental Insurance | 1,673.55 | 1,785.12 | -111.57 |
| Employee Crime | 345.60 | 307.00 | 38.60 |
| Employer Practices Liability | 1,890.50 | 1,691.00 | 199.50 |
| Health Insurance | 32,767.59 | 31,511.75 | 1,255.84 |
| Property & Casualty | 4,141.80 | 3,876.50 | 265.30 |
| Public Officials Liability | 150.00 | 150.00 | 0.00 |
| Vision Plan | 248.94 | 221.28 | 27.66 |
| Workers Comp Insurance | 57,461.50 | 40,453.50 | 17,008.00 |
| Total Insurance | 100,065.08 | 81,461.65 | 18,603.43 |
| Maintenance Agreements | 897.25 | 2,889.75 | -1,992.50 |
| Maple tubing process fee | 0.00 | 700.00 | -700.00 |
| Meetings | 200.58 | 74.39 | 126.19 |
| Memberships | 2,950.37 | 2,301.37 | 649.00 |
| Newsletter Printing & Postage | 5,682.85 | 5,468.16 | 214.69 |
| Office Supplies | 757.16 | 241.34 | 515.82 |
| Organics Pick Up | 391.00 | 0.00 | 391.00 |
| Other Expenses | 1,880.00 | 0.00 | 1,880.00 |
| Outreach-Advertising & Promo | 1,516.45 | 23.18 | 1,493.27 |
| Outreach-Printing | 15.59 | 0.00 | 15.59 |
| Outreach-Programs | 926.00 | 881.88 | 44.12 |
| Payroll Expenses | | | |
| COVID Payroll Expenses | 808.36 | 0.00 | 808.36 |
| Payroll Direct Deposit Fees | 8.75 | 178.00 | -169.25 |
| Payroll FICA /Medicare Expense | 16,882.77 | 15,166.40 | 1,716.37 |
| Payroll Unemployment Expense | 4,108.05 | 3,829.31 | 278.74 |
| Payroll Expenses - Other | 271,496.06 | 244,623.98 | 26,872.08 |
| Total Payroll Expenses | 293,303.99 | 263,797.69 | 29,506.30 |
| Pension Plan - Employer Share | 4,254.83 | 3,668.29 | 586.54 |
| Plastic Bag Recycling Fee | 345.00 | 545.00 | -200.00 |
| Postage | 1,056.64 | 986.01 | 70.63 |
| Professional Fees | | | |
| Accounting | 7,200.00 | 7,050.00 | 150.00 |
| Consulting | 3,387.75 | 8,060.98 | -4,673.23 |
| District Manager | 34,663.93 | 32,931.70 | 1,732.23 |
| ECO AmeriCorps | 4,000.00 | 1,850.00 | 2,150.00 |
| Legal Fees | 20.00 | 377.13 | -357.13 |
| Total Professional Fees | 49,271.68 | 50,269.81 | -998.13 |
| Propane Tank Recycling | 195.00 | 289.50 | -94.50 |
| Recycling Mat'l Processing Fees | | | |
| Glass Recycling Process Fee | 1,360.00 | 0.00 | 1,360.00 |
| Myers C&D Recycling | 817.92 | 654.62 | 163.30 |
| Recycling Mat'l Processing Fees - Other | 61,086.77 | 54,746.07 | 6,340.70 |
| Total Recycling Mat'l Processing Fees | 63,264.69 | 55,400.69 | 7,864.00 |

Lamoille Regional Solid Waste Mgt District
Profit & Loss Prev Year Comparison
July through December 2020

01/27/21

Accrual Basis

| | Jul - Dec 20 | Jul - Dec 19 | \$ Change |
|-------------------------------|-------------------|-------------------|-------------------|
| Rent | 15,279.48 | 7,968.00 | 7,311.48 |
| Scale Fees - Minimum Weight | -1,846.59 | 0.00 | -1,846.59 |
| Signage | 112.72 | 306.38 | -193.66 |
| Snow Removal | 0.00 | 1,790.00 | -1,790.00 |
| Software | 1,756.85 | 1,932.52 | -175.67 |
| Stump Dump Management | 0.00 | 680.00 | -680.00 |
| Subscriptions & Publications | 334.81 | 45.00 | 289.81 |
| Supplies - Stations | 6,402.14 | 4,341.26 | 2,060.88 |
| SWIP Survey | 0.00 | 539.55 | -539.55 |
| Testing and Analysis | 588.50 | 67.00 | 521.50 |
| Tire Disposal/Recycling | 13,507.00 | 9,312.00 | 4,195.00 |
| Transfer Station | | | |
| Maintenance | 2,777.00 | 28,188.28 | -25,411.28 |
| Site Work | 11,547.08 | 0.00 | 11,547.08 |
| Transfer Station - Other | 60.01 | 12.48 | 47.53 |
| Total Transfer Station | 14,384.09 | 28,200.76 | -13,816.67 |
| Travel & Meals | 1,406.31 | 4,189.16 | -2,782.85 |
| Treasurer Stipend | 1,350.00 | 1,350.00 | 0.00 |
| Uniforms | 3,801.73 | 3,659.57 | 142.16 |
| Utilities | | | |
| Electric/Water/Sewer | 4,305.40 | 4,367.44 | -62.04 |
| Heating | 1,407.89 | 1,396.67 | 11.22 |
| Telephone and Internet | 5,002.95 | 4,845.17 | 157.78 |
| Toilet Rental | 3,570.00 | 3,060.00 | 510.00 |
| Total Utilities | 14,286.24 | 13,669.28 | 616.96 |
| Work Crews - VOWP | 0.00 | 648.00 | -648.00 |
| Total Expense | 879,642.44 | 891,959.22 | -12,316.78 |
| Net Ordinary Income | 67,680.96 | 13,290.08 | 54,390.88 |
| Net Income | 67,680.96 | 13,290.08 | 54,390.88 |

Lamoille Regional Solid Waste Mgt District Profit & Loss Budget vs. Actual July through December 2020

| | Jul - Dec 20 | Budget | \$ Over Budget | % of Budget |
|--|--------------|------------|----------------|-------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Administrative Fees | 1,000.00 | 1,000.00 | 0.00 | 100.0% |
| Appliances | 2,505.00 | 3,100.00 | -595.00 | 80.8% |
| Batteries | 590.00 | 1,100.00 | -510.00 | 53.6% |
| Book Recycling Income | 298.00 | 900.00 | -602.00 | 33.1% |
| Bottle Redemption Program | | | | |
| Bottle Redemption - Distributor | 13,008.20 | 119,000.00 | -105,991.80 | 10.9% |
| Total Bottle Redemption Program | 13,008.20 | 119,000.00 | -105,991.80 | 10.9% |
| Bulky Waste | 20,037.00 | 33,000.00 | -12,963.00 | 60.7% |
| C&D Disposal Income | 51,022.20 | 118,000.00 | -66,977.80 | 43.2% |
| Call2Recycle Battery Reimburse | 901.00 | 800.00 | 101.00 | 112.6% |
| Compost Bin Sales | | | | |
| Accessories for Green Cone | 30.00 | | | |
| Bucket - Lamoille Soil Kit | 4,600.00 | | | |
| Filters for Kitchen Collectors | 37.00 | | | |
| Green Cone Sales | 7,015.00 | | | |
| Kitchen Collectors | 1,440.00 | | | |
| Lids for Buckets | 84.00 | | | |
| Compost Bin Sales - Other | 2,500.00 | 5,000.00 | -2,500.00 | 50.0% |
| Total Compost Bin Sales | 15,706.00 | 5,000.00 | 10,706.00 | 314.1% |
| Compost Product Sales | | | | |
| Bucket of Finished Compost | 155.00 | | | |
| Cubic Yard of Finished Compost | 920.00 | | | |
| Refills of Finished Compost | 27.00 | | | |
| Compost Product Sales - Other | 104.00 | 26,500.00 | -26,396.00 | 0.4% |
| Total Compost Product Sales | 1,206.00 | 26,500.00 | -25,294.00 | 4.6% |
| E-waste Reimbursement | 3,599.36 | 8,500.00 | -4,900.64 | 42.3% |
| Electronics Recycling Program | | | | |
| Television Monitors | 470.00 | | | |
| Electronics Recycling Program - Other | 1,883.00 | 4,500.00 | -2,617.00 | 41.8% |
| Total Electronics Recycling Program | 2,353.00 | 4,500.00 | -2,147.00 | 52.3% |
| Fluorescent Bulbs | | | | |
| Hg Bulb Reimbursement | 3.00 | | | |
| Fluorescent Bulbs - Other | 356.35 | 1,000.00 | -643.65 | 35.6% |
| Total Fluorescent Bulbs | 359.35 | 1,000.00 | -640.65 | 35.9% |
| Freon Appliances | 7,236.00 | 12,000.00 | -4,764.00 | 60.3% |
| Grants | | | | |
| Grant Income - HHW | 14,770.32 | 26,700.00 | -11,929.68 | 55.3% |
| Grant Income - VLCT | 3,202.11 | 7,300.00 | -4,097.89 | 43.9% |

**Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
July through December 2020**

| | Jul - Dec 20 | Budget | \$ Over Budget | % of Budget |
|---|--------------|--------------|----------------|-------------|
| Grants - Other | 20,875.94 | | | |
| Total Grants | 38,848.37 | 34,000.00 | 4,848.37 | 114.3% |
| Hauler's License Fees | 350.00 | 150.00 | 200.00 | 233.3% |
| HHW CEG Businesses | 5,025.63 | 10,000.00 | -4,974.37 | 50.3% |
| Interest Income | 722.65 | 1,000.00 | -277.35 | 72.3% |
| Leaf & Yard Waste | 397.25 | 700.00 | -302.75 | 56.8% |
| Maple tubing | 0.00 | 100.00 | -100.00 | 0.0% |
| Miscellaneous Income | -9.00 | | | |
| MSW Disposal Income | 407,756.20 | 710,000.00 | -302,243.80 | 57.4% |
| Organics - Compost Residential | | | | |
| Commercial Organics Tip Fee | 2,557.75 | 4,800.00 | -2,242.25 | 53.3% |
| Organics - Compost Residential - Other | 13,186.00 | 17,000.00 | -3,814.00 | 77.6% |
| Total Organics - Compost Residential | 15,743.75 | 21,800.00 | -6,056.25 | 72.2% |
| Overages/Shortages | 187.43 | | | |
| Plastic film | 738.00 | 1,000.00 | -262.00 | 73.8% |
| Propane Tanks | 621.50 | 800.00 | -178.50 | 77.7% |
| Recycling Income | 110,321.42 | 187,000.00 | -76,678.58 | 59.0% |
| Recycling Sales of Bins | 155.00 | 400.00 | -245.00 | 38.8% |
| Scrap Metal | 19,823.50 | 30,000.00 | -10,176.50 | 66.1% |
| Stump Dump | 441.00 | 500.00 | -59.00 | 88.2% |
| Surcharge - C&D - Haulers | 89,491.50 | 144,000.00 | -54,508.50 | 62.1% |
| Surcharge - MSW - Haulers | 123,549.09 | 258,000.00 | -134,450.91 | 47.9% |
| Textiles | 603.50 | 4,500.00 | -3,896.50 | 13.4% |
| Tire Income | 12,735.50 | 17,500.00 | -4,764.50 | 72.8% |
| Total Income | 947,323.40 | 1,755,850.00 | -808,526.60 | 54.0% |
| Gross Profit | 947,323.40 | 1,755,850.00 | -808,526.60 | 54.0% |
| Expense | | | | |
| Advertising | 564.75 | 0.00 | 564.75 | 100.0% |
| Book Recycling | 50.00 | 200.00 | -150.00 | 25.0% |
| Bottle Redemption Payout | 1,307.55 | 63,000.00 | -61,692.45 | 2.1% |
| Clerk Stipend | 700.02 | 1,200.00 | -499.98 | 58.3% |
| Compost Bin Purchase | | | | |
| Donated C-Bins; KCs; Finished | 0.00 | 100.00 | -100.00 | 0.0% |
| Green Cone Accessories | 17.41 | | | |
| Green Cone Purchase | 5,366.50 | | | |
| Lids for Buckets | 2,366.44 | | | |
| Purchase of Kitchen Collectors | 1,170.00 | | | |
| Toters | 532.50 | | | |

**Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
July through December 2020**

| | Jul - Dec 20 | Budget | \$ Over Budget | % of Budget |
|-----------------------------------|------------------|------------------|-------------------|---------------|
| Compost Bin Purchase - Other | 3,269.60 | 4,800.00 | -1,530.40 | 68.1% |
| Total Compost Bin Purchase | 12,722.45 | 4,900.00 | 7,822.45 | 259.6% |
| Conferences | 120.00 | 2,000.00 | -1,880.00 | 6.0% |
| COVID-19 EXPENSES | 2,263.71 | | | |
| Disposal MSW | 144,948.04 | 280,000.00 | -135,051.96 | 51.8% |
| Disposal Tip Fee | | | | |
| Craftsbury Tip Fee at STS | 2,493.69 | 5,800.00 | -3,306.31 | 43.0% |
| Eden Tip Fee at STS | 0.00 | 6,600.00 | -6,600.00 | 0.0% |
| Morrisville Tip Fee at STS | 2,837.46 | 7,600.00 | -4,762.54 | 37.3% |
| Disposal Tip Fee - Other | 123.52 | | | |
| Total Disposal Tip Fee | 5,454.67 | 20,000.00 | -14,545.33 | 27.3% |
| Donations | 7,447.41 | 10,500.00 | -3,052.59 | 70.9% |
| Electronic Waste Processing | 1,226.20 | 2,800.00 | -1,573.80 | 43.8% |
| Equipment | | | | |
| Purchase | 21,210.36 | 19,200.00 | 2,010.36 | 110.5% |
| Rental | 400.00 | 1,300.00 | -900.00 | 30.8% |
| Repairs/Maintenance | 3,466.51 | 6,000.00 | -2,533.49 | 57.8% |
| Equipment - Other | 33.99 | | | |
| Total Equipment | 25,110.86 | 26,500.00 | -1,389.14 | 94.8% |
| Feedstocks | 2,704.00 | 3,000.00 | -296.00 | 90.1% |
| Fluorescent Bulb Recycling | 388.79 | 1,000.00 | -611.21 | 38.9% |
| Freon Removal | 5,652.00 | 9,000.00 | -3,348.00 | 62.8% |
| Fuel | | | | |
| Off Road Diesel | 471.90 | | | |
| Fuel - Other | 2,572.21 | 7,000.00 | -4,427.79 | 36.7% |
| Total Fuel | 3,044.11 | 7,000.00 | -3,955.89 | 43.5% |
| Green Up Day | | | | |
| Dump Clean Up Fund | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| Town Contributions | 1,200.00 | 1,200.00 | 0.00 | 100.0% |
| Total Green Up Day | 1,200.00 | 4,200.00 | -3,000.00 | 28.6% |
| Hauler Audits | 422.55 | 750.00 | -327.45 | 56.3% |
| Hauling | | | | |
| Glass | 750.00 | | | |
| MSW | 16,270.80 | 30,000.00 | -13,729.20 | 54.2% |
| Recycling | 25,164.48 | 58,000.00 | -32,835.52 | 43.4% |
| Total Hauling | 42,185.28 | 88,000.00 | -45,814.72 | 47.9% |
| HHW Collections | | | | |
| Disposal Contract | 22,651.00 | 45,000.00 | -22,349.00 | 50.3% |

Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
 July through December 2020

| | Jul - Dec 20 | Budget | \$ Over Budget | % of Budget |
|--------------------------------|-------------------|-------------------|--------------------|--------------|
| HHW Events Ads | 502.36 | 1,000.00 | -497.64 | 50.2% |
| Rolloff Rental & Disposal | 639.25 | 2,000.00 | -1,360.75 | 32.0% |
| Total HHW Collections | 23,792.61 | 48,000.00 | -24,207.39 | 49.6% |
| Insurance | | | | |
| Automobile Insurance | 1,385.60 | 3,450.00 | -2,064.40 | 40.2% |
| Dental Insurance | 1,673.55 | 4,100.00 | -2,426.45 | 40.8% |
| Employee Crime | 345.60 | 650.00 | -304.40 | 53.2% |
| Employer Practices Liability | 1,890.50 | 3,500.00 | -1,609.50 | 54.0% |
| Health Insurance | 32,767.59 | 81,600.00 | -48,832.41 | 40.2% |
| Property & Casualty | 4,141.80 | 8,500.00 | -4,358.20 | 48.7% |
| Public Officials Liability | 150.00 | 300.00 | -150.00 | 50.0% |
| Vision Plan | 248.94 | 600.00 | -351.06 | 41.5% |
| Workers Comp Insurance | 57,461.50 | 92,200.00 | -34,738.50 | 62.3% |
| Total Insurance | 100,065.08 | 194,900.00 | -94,834.92 | 51.3% |
| Maintenance Agreements | 897.25 | 5,600.00 | -4,702.75 | 16.0% |
| Maple tubing process fee | 0.00 | 200.00 | -200.00 | 0.0% |
| Meetings | 200.58 | 1,100.00 | -899.42 | 18.2% |
| Memberships | 2,950.37 | 5,000.00 | -2,049.63 | 59.0% |
| Newsletter Printing & Postage | 5,682.85 | 18,000.00 | -12,317.15 | 31.6% |
| Office Supplies | 757.16 | 2,000.00 | -1,242.84 | 37.9% |
| Organics Pick Up | 391.00 | | | |
| Other Expenses | 1,880.00 | 250.00 | 1,630.00 | 752.0% |
| Outreach-Advertising & Promo | 1,516.45 | 13,500.00 | -11,983.55 | 11.2% |
| Outreach-Printing | 15.59 | | | |
| Outreach-Programs | 926.00 | 4,450.00 | -3,524.00 | 20.8% |
| Payroll Expenses | | | | |
| COVID Payroll Expenses | 808.36 | | | |
| Payroll Direct Deposit Fees | 8.75 | | | |
| Payroll FICA /Medicare Expense | 16,882.77 | 41,200.00 | -24,317.23 | 41.0% |
| Payroll Unemployment Expense | 4,108.05 | 10,600.00 | -6,491.95 | 38.8% |
| Payroll Expenses - Other | 271,496.06 | 534,000.00 | -262,503.94 | 50.8% |
| Total Payroll Expenses | 293,303.99 | 585,800.00 | -292,496.01 | 50.1% |
| Pension Plan - Employer Share | 4,254.83 | 9,400.00 | -5,145.17 | 45.3% |
| Permits | 0.00 | 200.00 | -200.00 | 0.0% |
| Plastic Bag Recycling Fee | 345.00 | 1,100.00 | -755.00 | 31.4% |
| Postage | 1,056.64 | 2,400.00 | -1,343.36 | 44.0% |
| Professional Fees | | | | |
| Accounting | 7,200.00 | 7,000.00 | 200.00 | 102.9% |
| Consulting | 3,387.75 | 10,500.00 | -7,112.25 | 32.3% |
| District Manager | 34,663.93 | 69,000.00 | -34,336.07 | 50.2% |
| ECO AmeriCorps | 4,000.00 | 8,000.00 | -4,000.00 | 50.0% |
| Legal Fees | 20.00 | 500.00 | -480.00 | 4.0% |

Lamoille Regional Solid Waste Mgt District
Profit & Loss Budget vs. Actual
 July through December 2020

| | Jul - Dec 20 | Budget | \$ Over Budget | % of Budget |
|---|-------------------|---------------------|--------------------|---------------|
| Total Professional Fees | 49,271.68 | 95,000.00 | -45,728.32 | 51.9% |
| Propane Tank Recycling | 195.00 | 600.00 | -405.00 | 32.5% |
| Recycling Mat'l Processing Fees | | | | |
| Glass Recycling Process Fee | 1,360.00 | | | |
| Myers C&D Recycling | 817.92 | | | |
| Recycling Mat'l Processing Fees - Other | 61,086.77 | 125,000.00 | -63,913.23 | 48.9% |
| Total Recycling Mat'l Processing Fees | 63,264.69 | 125,000.00 | -61,735.31 | 50.6% |
| Rent | 15,279.48 | 20,000.00 | -4,720.52 | 76.4% |
| Sales Tax | 0.00 | 400.00 | -400.00 | 0.0% |
| Scale Fees - Minimum Weight | -1,846.59 | | | |
| Signage | 112.72 | 300.00 | -187.28 | 37.6% |
| Snow Removal | 0.00 | 7,000.00 | -7,000.00 | 0.0% |
| Software | 1,756.85 | 3,000.00 | -1,243.15 | 58.6% |
| Stump Dump Management | 0.00 | 500.00 | -500.00 | 0.0% |
| Subscriptions & Publications | 334.81 | 2,100.00 | -1,765.19 | 15.9% |
| Supplies - Stations | 6,402.14 | 9,300.00 | -2,897.86 | 68.8% |
| Testing and Analysis | 588.50 | 1,500.00 | -911.50 | 39.2% |
| Textile Processing | 0.00 | 400.00 | -400.00 | 0.0% |
| Tire Disposal/Recycling | 13,507.00 | 16,500.00 | -2,993.00 | 81.9% |
| Training - Attendants | 0.00 | 2,100.00 | -2,100.00 | 0.0% |
| Transfer Station | | | | |
| Maintenance | 2,777.00 | 5,000.00 | -2,223.00 | 55.5% |
| Site Work | 11,547.08 | 3,300.00 | 8,247.08 | 349.9% |
| Transfer Station - Other | 60.01 | | | |
| Total Transfer Station | 14,384.09 | 8,300.00 | 6,084.09 | 173.3% |
| Travel & Meals | 1,406.31 | 6,000.00 | -4,593.69 | 23.4% |
| Treasurer Stipend | 1,350.00 | 2,700.00 | -1,350.00 | 50.0% |
| Uniforms | 3,801.73 | 7,300.00 | -3,498.27 | 52.1% |
| Utilities | | | | |
| Electric/Water/Sewer | 4,305.40 | 10,500.00 | -6,194.60 | 41.0% |
| Heating | 1,407.89 | 4,400.00 | -2,992.11 | 32.0% |
| Telephone and Internet | 5,002.95 | 9,100.00 | -4,097.05 | 55.0% |
| Toilet Rental | 3,570.00 | 6,500.00 | -2,930.00 | 54.9% |
| Total Utilities | 14,286.24 | 30,500.00 | -16,213.76 | 46.8% |
| Work Crews - VOWP | 0.00 | 1,400.00 | -1,400.00 | 0.0% |
| Total Expense | 879,642.44 | 1,755,850.00 | -876,207.56 | 50.1% |
| Net Ordinary Income | 67,680.96 | 0.00 | 67,680.96 | 100.0% |
| Net Income | 67,680.96 | 0.00 | 67,680.96 | 100.0% |

LRSWMD MONTHLY OPERATING LOCATION REPORT

OCTOBER 1, 2020 - DECEMBER 31, 2020

FY2021 SECOND QUARTER

| | OPERATING LOCATIONS | | | | | | TOTALS |
|----------------------------|---------------------|---------|-------------|-------------|--------------|-------------|--------------|
| | CRAFTSBURY | EDEN | JOHNSON | MORRISVILLE | STOWE | WORCESTER | |
| Days of Operation | 12 | CLOSED | 35 | 12 | 76 | 13 | |
| Tonnage | | | | | | | |
| MSW | 15.84 | 0.00 | 131.71 | 18.47 | 651.63 | 44.45 | 862.10 |
| RECYCLING | 12.90 | 0.00 | 38.60 | 11.29 | 157.24 | 18.35 | 238.38 |
| NO. OF MSW HAULS | 12 | 0 | 24 | 12 | 39 | 8 | |
| NO. OF RECYCL HAULS | 8 | 0 | 13 | 7 | 28 | 4 | |
| Revenue to District | | | | | | | |
| MSW | \$5,404.00 | \$0.00 | \$39,772.54 | \$6,506.25 | \$156,809.27 | \$14,800.75 | \$223,292.81 |
| RECYCLING | \$2,275.00 | \$0.00 | \$10,137.00 | \$2,575.00 | \$35,803.20 | \$4,363.00 | \$55,153.20 |
| Disposal/Haul Cost | | | | | | | |
| MSW DISPOSAL | \$1,377.92 | \$0.00 | \$9,920.40 | \$1,606.71 | \$60,536.54 | \$3,347.97 | \$76,789.54 |
| MSW HAULING | \$640.32 | \$0.00 | \$4,800.00 | \$484.32 | \$0.00 | \$2,897.60 | \$8,822.24 |
| RECYCLING PROCESS | \$1,650.68 | \$0.00 | \$4,939.26 | \$1,444.67 | \$20,120.43 | \$2,348.07 | \$30,503.10 |
| RECYCLING HAULING | \$1,600.00 | \$0.00 | \$2,600.00 | \$1,400.00 | \$5,600.00 | \$1,448.80 | \$12,648.80 |
| Unit Costs (\$/Ton) | | | | | | | |
| MSW REVENUE | \$341.16 | #DIV/0! | \$301.97 | \$352.26 | \$240.64 | \$332.98 | |
| RECYCLING REVENUE | \$176.36 | #DIV/0! | \$262.62 | \$228.08 | \$227.70 | \$237.77 | |
| MSW DISPOSAL | \$86.99 | #DIV/0! | \$75.32 | \$86.99 | \$92.90 | \$75.32 | |
| RECYCLING PROCESS | \$127.96 | #DIV/0! | \$127.96 | \$127.96 | \$127.96 | \$127.96 | |
| MSW HAULING | \$40.42 | #DIV/0! | \$36.44 | \$26.22 | \$0.00 | \$65.19 | |
| RECYCLING HAULING | \$124.03 | #DIV/0! | \$67.36 | \$124.00 | \$35.61 | \$78.95 | |

NET REVENUE MSW **\$213.75** **#DIV/0!** **\$190.21** **\$239.05** **\$147.74** **\$192.47**

NET REVENUE RECYCLE **-\$75.63** **#DIV/0!** **\$67.30** **-\$23.89** **\$64.12** **\$30.85**

35 miles from Msvl 46 miles from STS

22 miles from STS

Avg hourly rate = 18.36/hr

Avg travel time = 1 hour ret trip

Formulas for MSW Hauling for Crafts; Eden & Msvl = Ret trip miles X \$1.00 + Hourly Rate @ 1 hour X Days worked